Monroe County School District Bid Review Committee - Ranking RFP 2019914 - Custodial Services Wednesday, March 13, 2019 Securing Bids: Jessica Bailey

	Boro Building &		Southern			Grosvenor	
	Property	Ralons America	Management	<b>Beck Education</b>		Building Services,	ABM Industry
UPPER KEYS	Maintenance	Corporation	Services, LCC	Services	SFM Services, Inc.	LLC	Groups, LLC
Committee Member #1	66	23	82	72	70	80	74
Committee Member #2	59	44	78	75	79	72	95
Committee Member #3	55	40	85	50	55	100	85
Committee Member #4	65	60	82	70	78	75	89
TOTALS:	245	167	327	267	282	327	343
PLACE:	5	6	2	4	3	2	1

	Boro Building &		Southern			Grosvenor	
	Property	Ralons America	Management	<b>Beck Education</b>		<b>Building Services</b> ,	ABM Industry
MIDDLE KEYS	Maintenance	Corporation	Services, LCC	Services	SFM Services, Inc.	LLC	Groups, LLC
Committee Member #1	no bid	23	82	72	no bid	80	74
Committee Member #2	no bid	44	79	75	no bid	72	96
Committee Member #3	no bid	40	85	50	no bid	100	85
Committee Member #4	no bid	60	82	70	no bid	75	89
TOTALS:	no bid	167	328	267	no bid	327	344
PLACE:	no bid	5	2	4	no bid	3	1

	Boro Building &		Southern			Grosvenor	
	Property	Ralons America	Management	Beck Education		Building Services,	ABM Industry
KEY WEST AREA	Maintenance	Corporation	Services, LCC	Services	SFM Services, Inc.	LLC	Groups, LLC
Committee Member #1	no bid	23	82	72	no bid	80	74
Committee Member #2	no bid	42	78	75	no bid	72	97
Committee Member #3	no bid	40	85	50	no bid	100	85
Committee Member #4	no bid	60	82	70	no bid	75	89
TOTALS:	no bid	165	327	267	no bid	327	345
PLACE:	no bid	4	2	3	no bid	2	1

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

#### **KEY WEST AREA #1**

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	27	10	5	H2	
Southern Management Services, LCC	28	40	10	78	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Signature of Committee Member:

\*I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320.

MONROE COUNTY SCHOOL DISTRICT

#### **BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. RFP 2019914 - Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

#### **KEY WEST AREA #2**

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	30	12	72	
ABM Industry Groups, LLC	29	48	20	97	
Bristol Facilities Company	-	-	<b>-</b>	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Mike Skeadwaky

Signature of Committee Member:

<sup>\*</sup>I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320.

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

#### MIDDLE KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	29	10	5	44	
Southern Management Services, LCC	29	40	10	79	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member:	MIKE SKLODINSKY
Signature of Committee Member:	

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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

#### MIDDLE KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	<i>3</i> o	30	12	72	
ABM Industry Groups, LLC	28	48	20	96	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used
	(9)				

Printed Name of Committee Member: Mike Skrodinsky

Signature of Committee Member:

<sup>\*</sup>I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320.

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property  Maintenance	29	25	5	59	,
Ralons America Corporation	29	10	5	44	
Southern Management Services, LCC	28	40	10	78	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	29	35	15	79	

Printed Name of Committee Member:	MILE	Skrodins	ky
			/

Signature of Committee Member:
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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	30	12	72	
ABM Industry Groups, LLC	27	48	20	95	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Mem	ber: Mihe	SKA	od inski	1	
Signature of Committee Member:			)		
			<i>(</i>		

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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property  Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	13	70	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Jeff Barrow
Signature of Committee Member: MBann
Signature of Committee Member:
*I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320.
MONROE COUNTY SCHOOL DISTRICT

#### **BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	16	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-	-	-	_	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member:	Jeff 139110~
	11/0
Signature of Committee Member:*I hereby acknowledge that the above #1	Ill san
*I hereby acknowledge that the above 1	abulation Sheet is submitted in accordance with MCSD Policy 6320

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	/3	70	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Jef 159/10w
Signature of Committee Member: 11 3am
*I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 63

BID/QUOTE NO. RFP 2019914 - Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	10	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-		-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member:	Jeff Barrow
Signature of Committee Member:	110 3ans
*I hereby acknowledge that the above	Tabulation Sheet is submitted in accordance with MCSD Policy 6320.

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	25	30	10	65	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	13	70	
SFM Services, Inc.	25	37	16	78	

Printed Name of Committee Member: _	Jett	Barrowy	
	/ 1 4 4		
Signature of Committee Member:	1413	ann/	
	1.11	Marie Control of the	

<sup>\*</sup>I hereby acknowledge that the above Vabulation Sheet is submitted in accordance with MCSD Policy 6320.

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	10	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Jeff Barrow
1100
Signature of Committee Member:
*I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	10	20	10	40	
Southern Management Services, LCC	25	40	20	85	Local Knowledge of Cost of huning Clean Check Training
Beck Education Services	10	25	15	50	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Hasry Kussell
Signature of Committee Member: Reself
*I hereby acknowledge that the above Tabulation Sneet is submitted in accordance with MCSD Policy 6320.
MONROE COUNTY SCHOOL DISTRICT

#### **BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. RFP 2019914 - Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

### **KEY WEST AREA #2**

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	loo	CIMS (Cleaning Mpt Standard) CM 1 - Cleaning Mpt Inst National Womans Business Ext Cat
ABM Industry Groups, LLC	20	45	20	45	Local Knowledge Understands bord cost of living
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: _	Harry	Kussell
Signature of Committee Member:	Horny	RM
*I hereby acknowledge that the above T	abulation Sheet	is submitted in accordance with MCSD Policy 6320.

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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	10	20	)0	40	and see I him sate at Year ?
Southern Management Services, LCC	25	40	20	85	Local Knowlege, industried The challenges: locally, Clean Creek Training System
Beck Education Services	10	25	15	50	J / V
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member:	Harry	Russell-	Principal	
Signature of Committee Member:	Jarry Ris	sell	3-13-1	8
*I hereby acknowledge that the above T	Tabulation Shee	et is submitted i	in accordance with I	MCSD Policy 6320

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	100	CIMS (Cleaning Industry Mgt Sturbord) National Women's Business Enterprise (erf. CMI-Cleaning Mgt Institute
ABM Industry Groups, LLC	20	45	20	85	Lord knowledge Understands loval challenges
Bristol Facilities Company	1	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member:	Harry	Kussey	- Principal	
Signature of Committee Member:*  *I hereby acknowledge that the above	Tabulation Shee	Pussell t is submitte	d in accordance with MCSD Po	olicy 6320.

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

#### **UPPER KEYS #1**

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property  Maintenance	20	25	10	55	
Ralons America Corporation	10	20	10	40	
Southern Management Services, LCC	25	40	20	85	Local Knawledge
Beck Education Services	10	25	15	50	
SFM Services, Inc.	20	20	)5	55	

Printed Name of Committee Member: \_

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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	100	CMJ-Training
ABM Industry Groups, LLC	20	и5	20	85	Low Knowledge
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member:	Hans Russell
Signature of Committee Member:	Harry Ringer
-	abulation Sheet is submitted in accordance with MCSD Policy 6320

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	2-6	40	16	82	
Beck Education Services	21	39	12	72	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member:	_Bill	Shoemakel
Signature of Committee Member:	orm	2
*I hereby acknowledge that the above	Tabulation She	et is submitted in accordance with MCSD Policy 6320.
		MONROE COUNTY SCHOOL DISTRICT

#### **BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. RFP 2019914 - Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	15	80	
ABM Industry Groups, LLC	24	35	15	74	
Bristol Facilities Company	-	-	-	_	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: _	Bill	Sho	emaker_	
Signature of Committee Member:	Ville	m	Shol	
*I hereby acknowledge that the above 1				

BID/QUOTE NO. RFP 2019914 – Custodial Services

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SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	*
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	26	40	16	82	
Beck Education Services	2-1	39	12	72	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member:	Bill Shoemaker
Signature of Committee Member:	will m Sho
*I hereby acknowledge that the above Tabi	ulation Sheet is submitted in accordance with MCSD Policy 6320

BID/QUOTE NO. RFP 2019914 – Custodial Services

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Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	15	80	
ABM Industry Groups, LLC	24	35	15	74	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used
	AT.				

Printed Name of Committee Member:	Bill Shoemaker	
Signature of Committee Member:	Drie m Shoe	
*I hereby acknowledge that the above Ta	pulation Sheet is submitted in accordance with MCSD Policy 63	₹20

BID/QUOTE NO. RFP 2019914 – Custodial Services

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SECURING BIDS/QUOTES: Jessica Bailey, Buyer

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property  Maintenance	20	34	12	66	
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	26	40	16	82	
Beck Education Services	21	39	12	72	
SFM Services, Inc.	20	35	1-5	70	

Printed Name of Committee Member: _	Bill	Shot	= maker	_
	r		0.0	
Signature of Committee Member:	mell	m	Shoen	_
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BID/QUOTE NO. RFP 2019914 – Custodial Services

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Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	15	80	
ABM Industry Groups, LLC	24	35	15	714	
Bristol Facilities Company	-	-	-	_	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used
				1	

Printed Name of Committee Member:	Bill_	Sh	semples
	r		00
Signature of Committee Member:	Will	M	Shoem
*I hereby acknowledge that the above Ta	bulation Sheet	is subm	nitted in accordance with MCSD Policy 6320