

Monroe County School District
 Bid Review Committee - Ranking
 RFP 2019914 - Custodial Services
 Wednesday, March 13, 2019
 Securing Bids: Jessica Bailey

UPPER KEYS	Boro Building & Property Maintenance	Ralons America Corporation	Southern Management Services, LCC	Beck Education Services	SFM Services, Inc.	Grosvenor Building Services, LLC	ABM Industry Groups, LLC
Committee Member #1	66	23	82	72	70	80	74
Committee Member #2	59	44	78	75	79	72	95
Committee Member #3	55	40	85	50	55	100	85
Committee Member #4	65	60	82	70	78	75	89
TOTALS:	245	167	327	267	282	327	343
PLACE:	5	6	2	4	3	2	1

MIDDLE KEYS	Boro Building & Property Maintenance	Ralons America Corporation	Southern Management Services, LCC	Beck Education Services	SFM Services, Inc.	Grosvenor Building Services, LLC	ABM Industry Groups, LLC
Committee Member #1	no bid	23	82	72	no bid	80	74
Committee Member #2	no bid	44	79	75	no bid	72	96
Committee Member #3	no bid	40	85	50	no bid	100	85
Committee Member #4	no bid	60	82	70	no bid	75	89
TOTALS:	no bid	167	328	267	no bid	327	344
PLACE:	no bid	5	2	4	no bid	3	1

KEY WEST AREA	Boro Building & Property Maintenance	Ralons America Corporation	Southern Management Services, LCC	Beck Education Services	SFM Services, Inc.	Grosvenor Building Services, LLC	ABM Industry Groups, LLC
Committee Member #1	no bid	23	82	72	no bid	80	74
Committee Member #2	no bid	42	78	75	no bid	72	97
Committee Member #3	no bid	40	85	50	no bid	100	85
Committee Member #4	no bid	60	82	70	no bid	75	89
TOTALS:	no bid	165	327	267	no bid	327	345
PLACE:	no bid	4	2	3	no bid	2	1

**MONROE COUNTY SCHOOL DISTRICT
 BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

KEY WEST AREA #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	27	10	5	42	
Southern Management Services, LCC	28	40	10	78	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Mike Skodinsky

Signature of Committee Member: 

*I hereby acknowledge that the above Tabulation Sheet is submitted in accordance with MCSD Policy 6320.

MONROE COUNTY SCHOOL DISTRICT

BID REVIEW COMMITTEE TABULATION SHEET

BID/QUOTE NO. **RFP 2019914 – Custodial Services**


BID OPENING: **March 13, 2019 9:00 AM**

SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

KEY WEST AREA #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	30	12	72	
ABM Industry Groups, LLC	29	48	20	97	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Mike Skrodzki

Signature of Committee Member: 

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**MONROE COUNTY SCHOOL DISTRICT
 BID REVIEW COMMITTEE TABULATION SHEET**

BID/QUOTE NO. **RFP 2019914 – Custodial Services**

BID OPENING: **March 13, 2019 9:00 AM**

SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

MIDDLE KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	29	10	5	44	
Southern Management Services, LCC	29	40	10	79	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Mike Skodinsky

Signature of Committee Member: 

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BID OPENING: **March 13, 2019 9:00 AM**

SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

MIDDLE KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	30	12	72	
ABM Industry Groups, LLC	28	48	20	96	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Mike Skodivsky

Signature of Committee Member: 

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BID/QUOTE NO. RFP 2019914 – Custodial Services


BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

UPPER KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	29	25	5	59	
Ralons America Corporation	29	10	5	44	
Southern Management Services, LCC	28	40	10	78	
Beck Education Services	30	35	10	75	
SFM Services, Inc.	29	35	15	79	

Printed Name of Committee Member: Mike Skrodzinsky

Signature of Committee Member: 

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SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

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Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	30	12	72	
ABM Industry Groups, LLC	27	48	20	95	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

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Signature of Committee Member: 

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KEY WEST AREA #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	13	70	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Jeff Barrow

Signature of Committee Member: 

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BID REVIEW COMMITTEE TABULATION SHEET

BID/QUOTE NO. **RFP 2019914 – Custodial Services**

BID OPENING: **March 13, 2019 9:00 AM**

SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

KEY WEST AREA #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	16	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

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Signature of Committee Member: 

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BID/QUOTE NO. RFP 2019914 – Custodial Services

BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

MIDDLE KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	13	70	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

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MIDDLE KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	10	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

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SECURING BIDS/QUOTES: Jessica Bailey, Buyer

UPPER KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	25	30	10	65	
Ralons America Corporation	25	25	10	60	
Southern Management Services, LCC	27	40	15	82	
Beck Education Services	27	30	13	70	
SFM Services, Inc.	25	30 37	16	78	

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UPPER KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	10	75	
ABM Industry Groups, LLC	27	44	18	89	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

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SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

KEY WEST AREA #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	10	20	10	40	
Southern Management Services, LCC	25	40	20	85	Local Knowledge of cost of hiring Clean Check Training
Beck Education Services	10	25	15	50	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Harry Russell

Signature of Committee Member: Harry Russell

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BID REVIEW COMMITTEE TABULATION SHEET

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BID OPENING: **March 13, 2019 9:00 AM**

SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

KEY WEST AREA #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	100	CIMS (cleaning Mgt Standard) CM 1 - Cleaning Mgt Inst National Womens Business Ent Cert
ABM Industry Groups, LLC	20	45	20	85	Local Knowledge Understands local cost of living
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Harry Russell

Signature of Committee Member: Harry Russell

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BID/QUOTE NO. **RFP 2019914 – Custodial Services**

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SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

MIDDLE KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	—
Ralons America Corporation	10	20	10	40	
Southern Management Services, LCC	25	40	20	85	<i>only escalation rate at Year 3 Local Knowledge, understand the challenges; locally, Clean Check Training System</i>
Beck Education Services	10	25	15	50	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Harry Russell - Principal

Signature of Committee Member: Harry Russell 3-13-19

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SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

MIDDLE KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	100	CIMS (Cleaning Industry Mgt Standard) National Women's Business Enterprise Cert. CMI - Cleaning Mgt Institute
ABM Industry Groups, LLC	20	45	20	85	Local knowledge Understands local challenges
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Harry Russell - Principal

Signature of Committee Member: Harry Russell

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BID OPENING: March 13, 2019 9:00 AM

SECURING BIDS/QUOTES: Jessica Bailey, Buyer

UPPER KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	20	25	10	55	
Ralons America Corporation	10	20	10	40	
Southern Management Services, LCC	25	40	20	85	<i>Local Knowledge</i>
Beck Education Services	10	25	15	50	
SFM Services, Inc.	20	20	15	55	

Printed Name of Committee Member: Harry Russell

Signature of Committee Member: *Harry Russell*

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UPPER KEYS #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	30	50	20	100	CIMS CMI-Training
ABM Industry Groups, LLC	20	45	20	85	Local Knowledge
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

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KEY WEST AREA #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	26	40	16	82	
Beck Education Services	21	39	12	72	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Bill Shoemaker

Signature of Committee Member: *WMS*

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MONROE COUNTY SCHOOL DISTRICT

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SECURING BIDS/QUOTES: **Jessica Bailey, Buyer**

KEY WEST AREA #2

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Grosvenor Building Services, LLC	25	40	15	80	
ABM Industry Groups, LLC	24	35	15	74	
Bristol Facilities Company	-	-	-	-	Non-responsive: Staffing level doesn't meet minimum from scope of work, all proposals were not tabbed, reference form was not used

Printed Name of Committee Member: Bill Shoemaker

Signature of Committee Member: *Bill Shoemaker*

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Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	NO BID	NO BID	NO BID	NO BID	
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	26	40	16	82	
Beck Education Services	21	39	12	72	
SFM Services, Inc.	NO BID	NO BID	NO BID	NO BID	

Printed Name of Committee Member: Bill Shoemaker

Signature of Committee Member: Bill M Shoemaker

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UPPER KEYS #1

Vendor Name	Pricing (30 max)	Program Structure (50 max)	Company Capability / Performance History (20 max)	Total Points (100 max)	Comments
Boro Building & Property Maintenance	20	34	12	66	
Ralons America Corporation	15	5	3	23	
Southern Management Services, LCC	26	40	16	82	
Beck Education Services	21	39	12	72	
SFM Services, Inc.	20	35	15	70	

Printed Name of Committee Member: Bill Shoemaker

Signature of Committee Member: Bill on Shoemaker

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